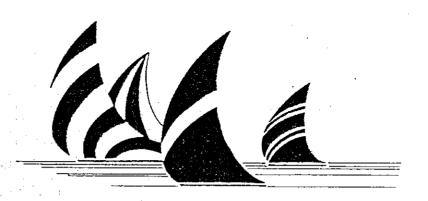
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DETAIL

THE DEER CREEK PROJECT

VENTURA COUNTY, CALIFORNIA



PREPARED FOR THE MANSDORF TRUST 811 NO. ALTA DRIVE BEVERLY HILLS, CA 90210

BY -VAN DELL AND ASSOCIATES, INC. 17801 CARTWRIGHT ROAD IRVINE, CA 92714

CONTRACT

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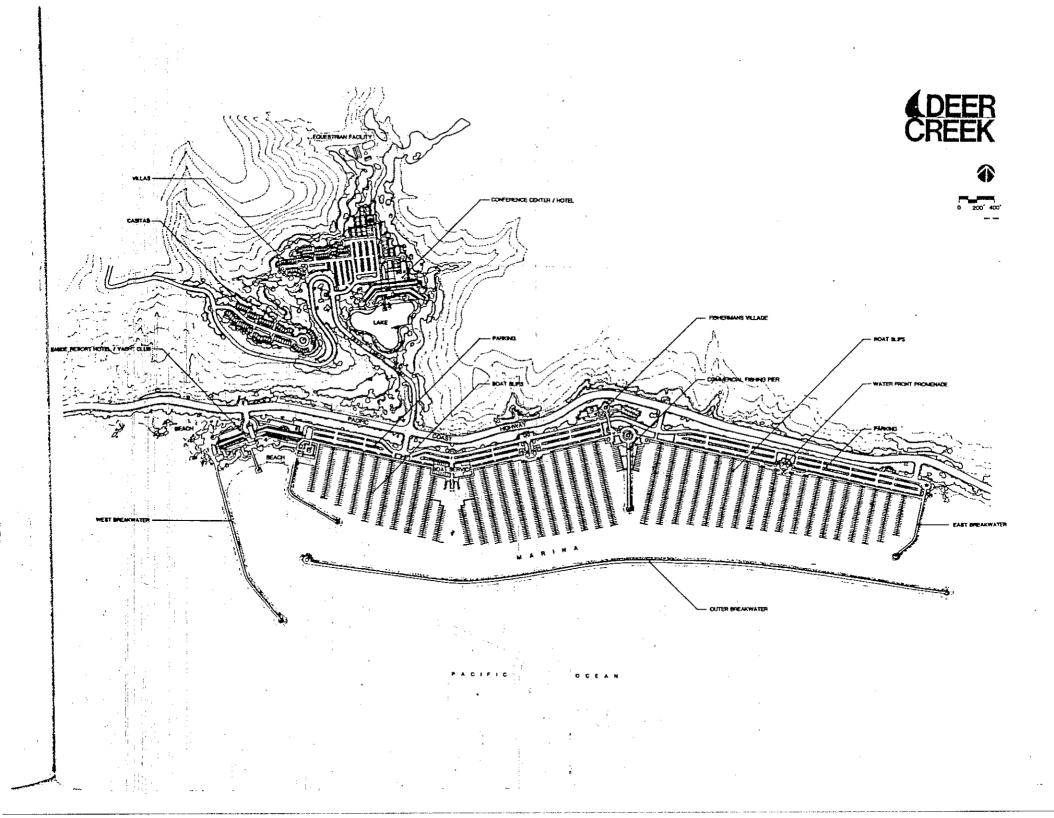
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The Deer Creek Project is envisioned as a world-class public marina and destination resort to be set in 1019 acres of vacant land along the southeastern Ventura County coastline. Proposed features include:

- o a 3,500-boat slip marina, protected by a new breakwater
- o a seaside resort hotel and yacht club
- o a fisherman's village commercial center
- o a waterfront promenade and newly created sandy beach
- o an inland conference center with lodging and recreational amenities

Benefits of the Deer Creek Project will be:

- providing high-demand water-related visitor and recreation facilities, over a wide price range
- establishing of a needed "harbor of refuge" at a strategic location along the Southern California coastline
- providing additional recreation opportunities as well as overnight accommodations for users of the Santa Monica Mountains National Recreation Area
- o improving access and support facilities for public use of expanded oceanfront beaches
- o generating significant lease and tax revenues for Ventura County and the State of California
- o creating employment opportunities near an existing residential area
- o contributing to the region's image as a prosperous, leisure-oriented community
- o transferring of privately held beachfront property to public ownership, in compliance with County, State, and Federal policy goals, at no cost to the public.

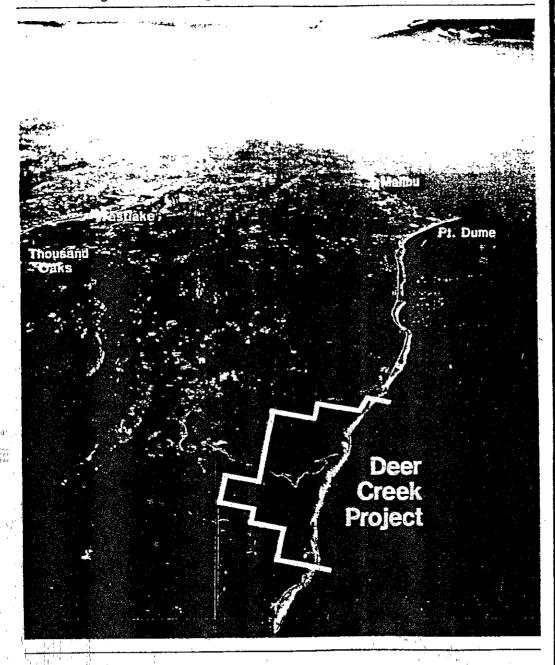


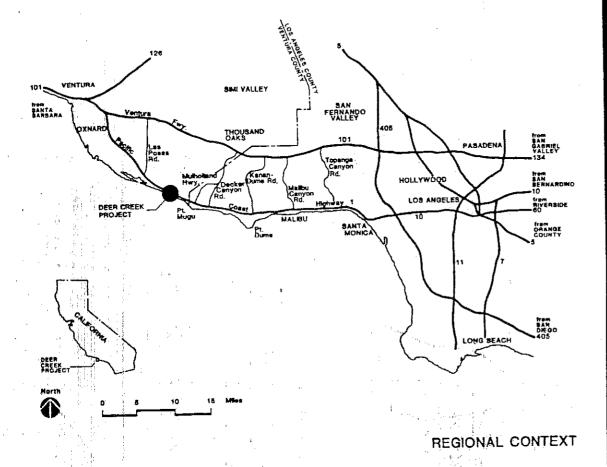
The Deer Creek property, located between Point Mugu State Park and Leo Carillo State Beach, was owned by the Mansdorf Trust from 1954 to 1989. Currently vacant, the site is characterized by steep terrain that plunges into the ocean, rimmed by a sandy beach of varying width. Pacific Coast Highway provides access. In 1978, the property was briefly considered in a now-defunct proposal as the site for a Liquefied Natural Gas terminal.

Studies began on a privately owned marina/resort concept in 1982. This concept has evolved to the current proposal, under which the landowner would work cooperatively with the County of Ventura under its Recreation Enterprise Program to implement the project. Beach frontage would donated to the County. All facilities would be privately developed on a leaseback basis, with the marina area possibly subleased from the County under a proposed lease from the State Lands Commission. The marina and seaside resort would ultimately be publicly owned and operated.

3. PLANNING POLICY

The Deer Creek Project is located in County of Ventura territory with a General Plan designation of Coastal Open Space (C-O-S). The purpose of this zone is to provide for the preservation, maintenance, and enhancement of natural and recreational resources in the coastal areas of the County while allowing reasonable and compatible uses of the land. The site is within the Santa Monica Mountains Overlay Zone, which provides for specific protective measures related to significant coastal resources and habitats. The Coastal Zone Area Plan indicates that the County of Ventura supports acquisition of the Deer Creek beach for public use. The project is subject to the provisions of the California Coastal Act of 1976.



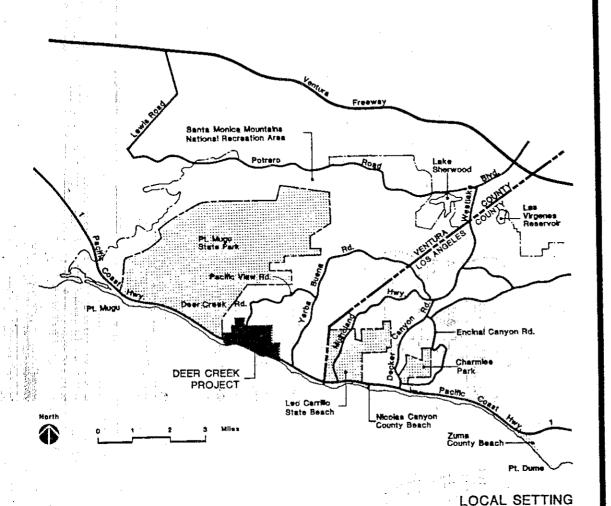


Under the proposed leaseback arrangement, the marina and resort would become part of the County's Regional Recreation System and would contribute to the Regional Recreation Enterprise Fund. Board of Supervisors' policy guidelines stipulate that the regional recreation system must be supported by its own revenues, with an emphasis on privately-operated services. The Deer Creek project is expected to contribute significantly to this system.

The marina and breakwater, falling outside the mean high tide line, are State tidelands, which are currently proposed to be leased by the County from the State Lands Division and subleased to the developer. Tideland trust restrictions require a high degree of public access for fisheries, navigation and commerce. The offshore area has been designated an "Area of Special Biological Significance" by the Regional Water Quality Control Board, primarily due to the presence of kelp beds.

Proposed offshore dredging and filling operations associated with breakwater and marina construction will bring the project under the jurisdiction of the U.S. Army Corps of Engineers and the U.S. Environmental Protection Agency. Other County, State, and national agencies will also be involved.

The regulatory process is anticipated to include environmental baseline studies, preparation of a detailed development plan, certification of an Environmental Impact Report (for the State) and Environmental Impact Statement (at the Federal level), and the processing of a number of permit applications. The typical process is discussed in detail in the Environmental Evaluation and Permitting report prepared by Wester Services, Inc. and incorporated into the Technical Appendix.



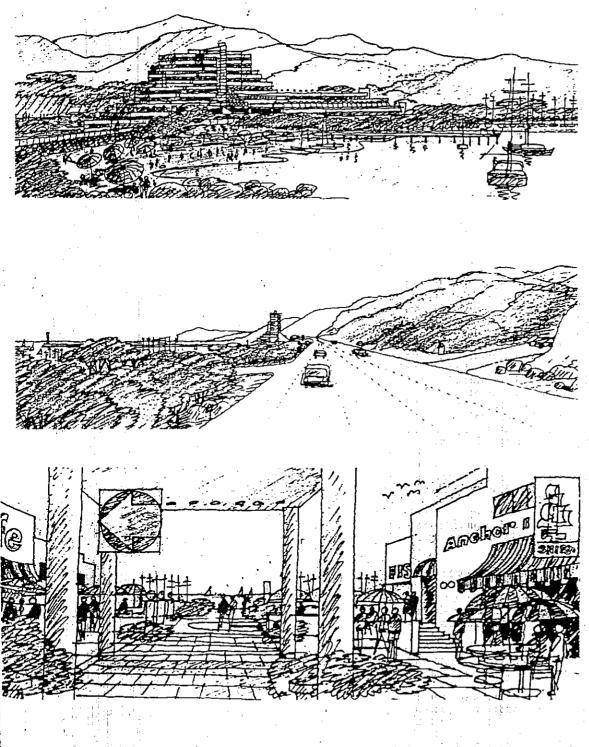
4. SITE CONDITIONS

The Deer Creek property is privately owned, located approximately 15 miles southeast of the City of Oxnard and 28 miles northwest of the Santa Monica Pier. The project is easily reached by State Highway 1 (Pacific Coast Highway), State Highway 101 (Ventura Freeway) and roads through the Santa Monica Mountains. The property is within a 45 minute drive of the urban areas of Ventura County as well as the west side communities of the Los Angeles Basin and the San Fernando Valley.

The site lies within the Santa Monica Mountains National Recreation Area. The western boundary of the property borders Point Mugu State Park within a mile of the State Beach. The eastern boundary is one mile west of the Ventura/Los Angeles County line. Other nearby recreational uses include Leo Carillo State Beach, Charmlee Regional County Park, and Zuma County Beach. Limited residential use occurs on the coast south of the site, in the Deals Flat area northeast of the site, and on a single estate in holding.

The property held by Mansdorf Trust is located on both sides of Pacific Coast Highway. It includes 13,400 feet of beach frontage along the Pacific Ocean and extends inland up to 1-1/4 mile. The entire parcel totals approximately 1,019 acres and is one of few large undeveloped parcels held in fee ownership that overlooks the ocean.

The Pacific Coast Highway right-of-way occupies a narrow terrace 25 feet to 35 feet above sea level roughly parallel to the coastline, with up to 300 feet of land on the seaward side. Inland of the highway most of the land rises rapidly to bluffs 150 feet to 350 feet high. Deer Canyon cuts north from the sea approximately through the center of the site. Ridgelines run roughly northsouth to an elevation of approximately 1200 feet at the inland property boundary. Deer Canyon Road winds along a ridge from Pacific Coast Highway inland to Pacific View Road, with numerous dirt road offshoots. The geographical location and the rollingto-steep topography combine to provide opportunities for breathtaking views.



scrub, with a riparian community including oaks, alders, and sycamores occurring next to the intermittent stream channel in Deer Canyon itself. Tidepools and kelp beds occur in the coastal waters.

5. PROPOSED IMPROVEMENTS & FACILITIES

The Deer Creek Project is divided into two main components: the seaside resort and marina, located on the ocean side of Pacific Coast Highway, and the inland conference center and sports amenities centered in Deer Canyon. Facilities within each component are discussed below.

A. SEASIDE MARINA AND RESORT

a. Breakwater

The Deer Creek marina will be made possible by construction of a breakwater system, which will create a protected harbor approximately 1300 feet wide and 7400 feet long. The breakwater will be designed to give the prospective user the utmost confidence in the security of the boat slips from heavy winter storms. It will serve as a public fishing pier, accessible by foot from the marina parking area.

The breakwater, constructed in water 38 to 40 feet deep, will be open at both ends to allow tidal flushing. Rather than using conventional construction techniques which would necessitate use of very large armor stones, the Deer Creek breakwater will be constructed using an emerging method called a "berm" or "sacrificial" breakwater, which will allow rock for breakwater construction to come from a quarry on-site next to Deer Canyon. The quarry excavation will help create a pad and proposed lake for the conference center grounds. Because breakwaters tend to disrupt littoral drift critical for maintenance of downstream beaches, optimal methods for providing for sand bypass will be investigated as part of breakwater design.

b. Small Craft Public Marina

The harbor will provide 3.500 public boat slips and associated marina facilities. The proposed marina will be of the highest quality design in order to be marketed as top-of-the-market condominium docks and rental slips. Approximately 1400 "dockaminiums" will be sold, with the balance as rentals. Pier floats will be surfaced with concrete and will be wider than average. Marina slips will range from 26 to over 100 feet, with average length of about 44 feet. All slips will be single slips or end ties. Individual utility and telephone hookups and storage lockers will be provided for each slip.

The marina will support commercial fishing operations through the provision of commercial slips and boating support facilities.

It will offer extensive amenities, with convenient bathrooms with showers and laundry areas. Marina shops including a chandlery and convenience food store will be provided, as will boat repair and storage service.

Abundant and convenient parking will be provided along the full length of the marina, separated from the harbor by a waterfront promenade featuring seating and viewing areas, restrooms, and landscaping. Parking areas will be below the Pacific Coast Highway to maintain the highway's scenic qualities. Although designed to keep maintenance costs as low as possible, the marina will be designed for visual appeal in order to produce a top-of-the-market image. Landscaping will be abundant, especially in the parking areas and as a visual buffer between the parking area and the marina. Pier lighting will be carefully designed for; safety and security.

c. Fisherman's Village

Commercial fishing facilities and visitor-serving commercial recreation will be provided at a 35,000 square foot Fisherman's Village. Centered along the waterfront promenade, the Fisherman's Village will feature a pier to provide additional public fishing and scenic strolling opportunities. Low cost food

will be available, as well as a 250-seat restaurant. Provision of services to marina users will be the main intent of the village. A unifying architectural theme will be established in the design of all marina elements to give it a high quality visual image.

d. Beaches

Nearly one mile of sandy beach will be created by the project for recreational enjoyment. A beach with ocean wave exposure will be located outside the marina, just west of the breakwater. A second beach will be created inside the breakwater where waters will be calmer. This beach is planned to be west of the marina itself, to take advantage of water quality benefits resulting from the prevailing west-to-east ocean currents.

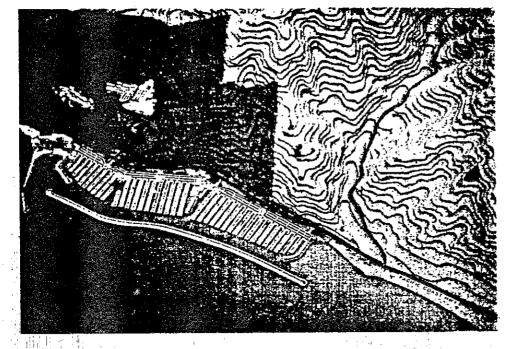
e. Resort Hotel

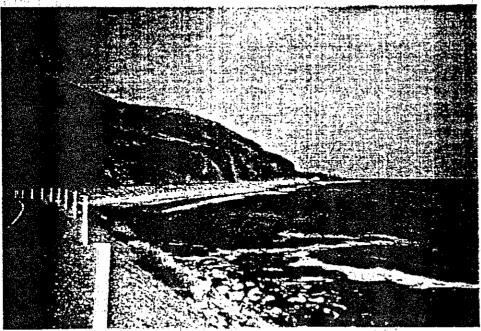
A resort hotel is proposed consisting of 500 units and two restaurants with a total of 385 seats. Half the units will be sold as condominium hotel units. The seaside hotel will overlook both the marina and the beaches. It will have public meeting rooms, restaurants, recreational facilities, and a parking structure. It will be designed to terrace down from the highway to the surf, so as to be in harmony with the sloping terrain and to maintain motorists' views of the coast from the highway.

f. Yacht Club

Also planned is a yacht club with a 150-seat restaurant. The yacht club will have a private -entrance, lounge, bar, dining room, meeting room, administrative offices, outdoor eating area, and dressing rooms with showers, sauna and spa. The building area used exclusively for the yacht club (not including the kitchen) will be 10,000 to 12,000 square feet in area. An outdoor swimming pool protected from the wind and with access to the beach will be provided.

The yacht club is planned for a 5000-member ceiling. Condominium slip and resort unit owners will receive complimentary memberships. Yacht club





membership will be optional to marina users, although they will be given priority and club membership will be open to those with boats berthed elsewhere.

In order to make the high amenity facilities economically supportable, some facilities will be shared by the yacht club and the resort hotel and conference center. These may include banquet rooms, restaurant kitchen and chef, health club and racquet facilities.

Design of the yacht club facility will be crucial to its success. The beach clubhouse itself will be kept very private from the public activities of the resort and conference center. Care will be taken to minimize conflicts in use of shared facilities such as the kitchen, health club and racquet courts.

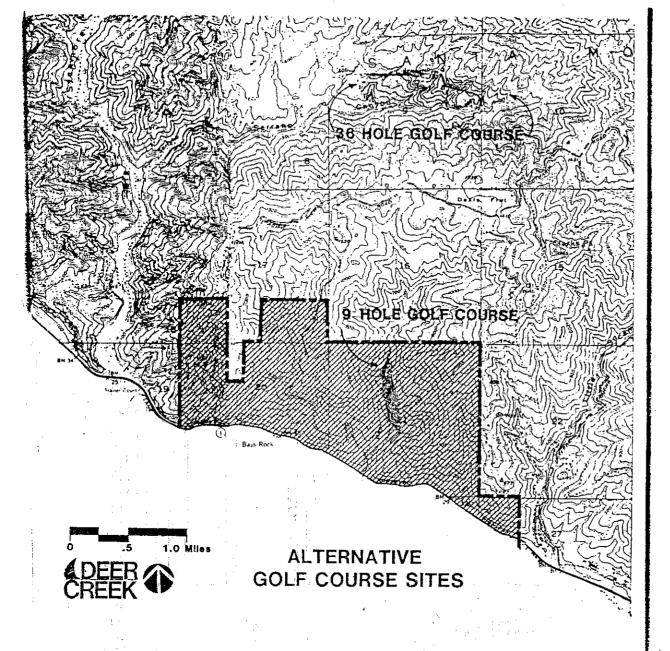
B. CONFERENCE CENTER AND RETREAT

a. Conference Center

A highly exclusive conference center on the upland portion of the property will be developed after the beachfront resort facilities are established. The 15,000 square foot conference center will be situated adjacent to a reservoir-lake in Deer Canyon. In addition to meeting rooms, it will include a health spa, swimming and tennis facilities including a tennis clubhouse and a restaurant.

b. Lodging

A clustered, low-density building form will provide high-quality accommodations. Rooms will be divided between 300 casita and villa type units, and 200 hotel units. Size will range from 1500 square feet for casitas to 3000 square feet for villas, operated as condominium resort units on a voluntary rental pool basis. Each casita or villa unit will be designed to accommodate three to five keys (separately rentable subunits) for marketing flexibility. The hotel units, ranging from 425 to 3000 square feet, will include 100 condominium units and 100 conventional rental units.



c. Lake

The site for the conference center will be created in conjunction with the excavation of stone for the breakwater. A small, six acre lake will also be created. The reservoir-lake will provide fire protection, a new fish habitat, and recreation opportunities, including picnic areas, a landscaped park, walking paths, fishing facilities, and restrooms

d. Golf Course

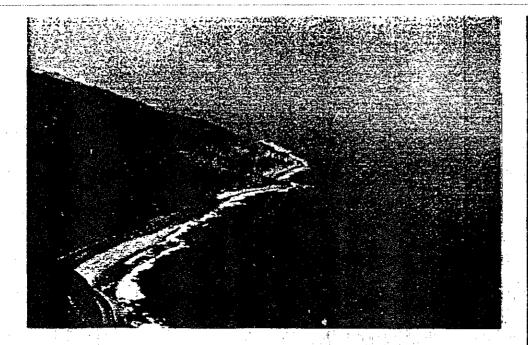
A 250-acre, 36-hole golf course with clubhouse is proposed nearby as an additional amenity. Although the golf course location has not yet been determined, suitable terrain can be found off-site in Serrano Canyon, just north of the Deer Creek property in Point Mugu State Park. The potential for leasing this property for golf course use is under review. As an alternative, a nine-hole executive "target" course on site near to the conference center is being considered.

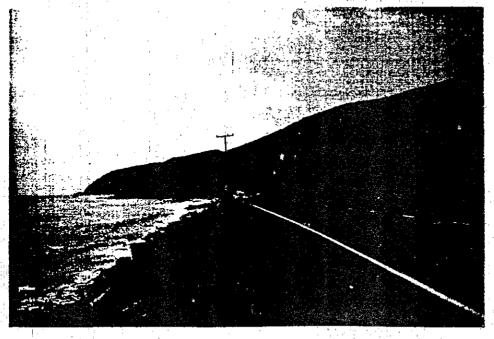
e. Trails

Equestrian and hiking facilities will be constructed, including a riding club-house. Trails will extend through the open space areas of the property.

C. ACCESS AND CIRCULATION

The circulation system for the Deer Creek Project, in response to the project's size and linearity, is structured around offshoots proposed from the existing roadways. Primary access to the project will be via Pacific Coast Highway, with emergency access available via Deer Canyon Road. Four access points from the highway, spaced approximately one-half mile apart, are proposed to minimize traffic concentration at each point. One entrance will be located opposite Deer Canyon Road, one will serve the hotel complex at the westerly end of the project, one entrance will serve the easterly end and one will be at an intermediate location. The Deer Canyon Road four-way intersection will provide





project where the retreat and conference center will be located. This driveway pattern will provide directional service for the marina from each approach direction and a separate functional driveway for the hotel.

Pacific Coast Highway itself will be widened to four lanes within the project area with additional left-turn pocket lanes at entrance driveways. This will provide for additional highway capacity as well as left-turn movements, acceleration, and deceleration. Traffic signals will be provided at each intersection.

Internal to the project, long storage areas will be designed for exiting vehicles, with one lane for right turns and another lane for left turns at the approaches to the highway. Long exit storage areas will allow vehicles to wait for appropriate gaps in highway traffic before exiting onto Pacific Coast Highway.

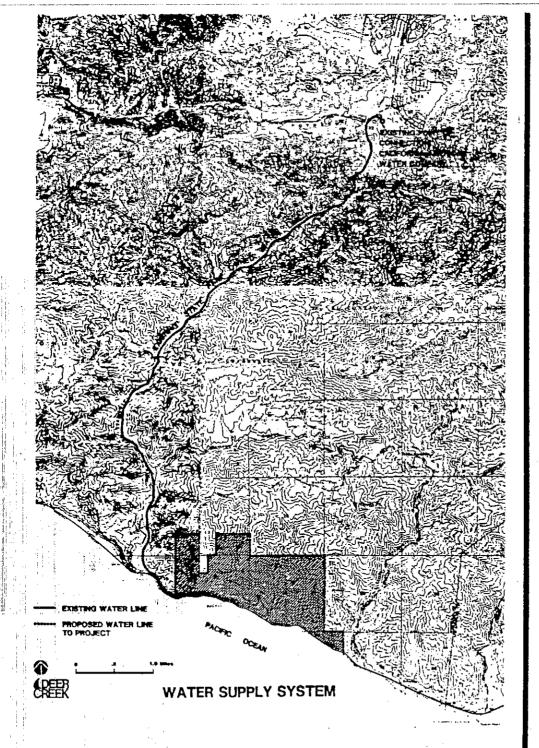
The parking areas along the length of the marina will be interconnected to allow free flow among the project's main use areas. Parking for the inland facilities will be concentrated at the conference center, with convenient dispersed parking provided for the clusters of casitas and villas. A jitney service will be available to guests to minimize use of personal vehicles for internal circulation.

Pedestrian circulation elements will be emphasized throughout the project. The waterfront promenade will extend the full length of the marina. Walkways and trails will connect the marina; seaside hotel and beaches with the inland facilities. Trails for strolling, hiking, jogging, bicycles, and equestrians will be provided.

D. UTILITIES

a. Electricity

Overhead power, supplied by Southern California Edison, is available on-site along Pacific Coast Highway. It is anticipated these lines will be placed underground as part of the project.



b. Gas

Natural gas can be provided to the project from an existing 2" gas main in Naval Air Road. Easements would be required for all main not installed in public right-of-way.

c Sever

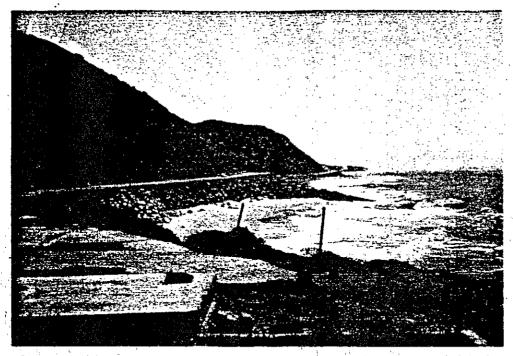
No public sewer systems are available in the vicinity of the Deer Creek project. Sewage is proposed to be collected for on-site treatment in a package plant. The most feasible alternatives for disposal of the treated water are 1) ocean outfall disposal, 2) spray field disposal, and/or 3) reclamation and reuse for landscape irrigation. Treatment and facility requirements vary for the alternatives. A final determination on the system to be used will be made pending detailed examination of cost and environmental issues.

d. Water

Domestic water for the Deer Creek project is proposed to be provided by the California-American Water Company via an existing State-owned pipeline in Point Mugu State Park. California-American is a retailer for the Calleguas Municipal Water District (CMWD) which is provided with water by the Metropolitan Water District (MWD). Annexation of the developed portion of the site to both districts will be required.

The Point Mugu pipeline which runs down Sycamore Canyon would be connected to Deer Creek by approximately 5,700 of new pipeline extending easterly along Pacific Coast Highway from the existing pipeline terminus.

Under the terms of a tentative agreement with California-American drafted in 1983, the service connection to Point Mugu State Park would be transferred to the Deer Creek developer, who would become the customer responsible for payment of bills through the existing meter. The Deer Creek developer would assume liability for maintenance, repair, and replacement of the State's pipeline and would provide the park up to 25 acre-feet of water per year at no cost. The draft agreement has not yet





been finalized pending the consent of the State Department of Parks and Recreation and the annexations to CMWD and MWD

Water requirements for the project are estimated at approximately 300 acre-feet per year with 4,786 gallons per minute peak flow required for domestic use (286 gpm) and fire protection (4,500 gpm). The capacity of the existing State pipeline, which ranges from 10" to 6" in diameter, is approximately 600 gpm. The average flow needed for State Park use is about 11 gpm, peaking at about 35 gpm exclusive of fire flow. Existing pipeline capacity should thus be sufficient for normal usage for both the Park and the Deer Creek project, but is inadequate to meet fire flow needs.

To meet this need, an on-site storage reservoir with a capacity of approximately 1.2 million gallons will be constructed, sufficient for operating storage, two-hour fire flow, and a two-day shutdown of supply. A booster pumping plant at the connection point to the State pipeline will lift the water to an elevation sufficient to provide required fire flow pressures for the project. System design will be finalized in conjunction with overall project parameters, in coordination with the Ventura County Fire Department.

The system as described above does not include golf course water requirements, inasmuch as its inclusion in the project, location, and size have not been confirmed. Some of the water potentially needed may be provided by an on-site sewage package plant producing reclaimed water suitable for golf course irrigation.

e. Public Services

The County of Ventura maintains a Sheriff's station at Big Sycamore Canyon, just north of the site, which is manned 8 hours per day. A 24-hour station is located in Camarillo. The nearest Fire Station is in Little Sycamore Canyon, just south of the site at Yerba Buena Road and Pacific Coast Highway.

The project will provide security guards and fire facilities, in addition to those to be provided by the County.

6. ENVIRONMENTAL ISSUES & CONCERNS

Due to high scenic and other environmental values of the project site, environmental issues are likely to be the focus of concerns about the Deer Creek Project. A preliminary Environmental Evaluation and Permitting Report has been prepared by Wester Services, Inc. as part of the Technical Appendix. The report identifies potential issues and additional studies or research which are anticipated to be needed as part of the required Environmental Impact process. Key points are summarized in the following sections

Because the special environmental qualities of the site are clearly among the project's chief assets, the developer is committed to incorporating appropriate protective and mitigation measures into the design and operations programs. While these issues are being addressed, it should be emphasized that from a public use perspective, the project will have significant environmental benefits, including:

- o providing high-demand water-related visitor and recreation facilities
- o establishing a needed "harbor of refuge" at a strategic location along the coastline
- o providing additional recreation opportunities as well as overnight accommodations for users of the Santa Monica Mountains National Recreation Area.
- o transferring of privately held beachfront property to public ownership, in compliance with County, State and Federal policy goals, at no cost and with significant revenue to the public.
- A. LAND USE AND COMPATIBILITY WITH PLANS
- a. Ventura County General Plan

The Ventura County General Plan General Land Use Map designates the project site as Open Space (10 acre+). Some aspects of the proposed project may be considered incompatible with some of the County goals for Open Space lands.

Specific policies and goals are contained in the Conservation and Open Space Elements of the County's General Plan

b. Ventura County Coastal Plan

The Ventura County Coastal Plan provides for local implementation of the California Coastal Act within the County's Coastal areas. The Coastal Plan contains an inventory of Ventura County coastal resources and includes policies and land use plans designed to protect and preserve the County's coastal areas.

The project site is designated as Open Space on the Coastal Land Use Plan. Some aspects of the project may be considered incompatible with this designation.

Several types of environmentally sensitive habitats that are listed in the Plan occur on the Deer Creek property, including tidepools, the Deer Creek corridor, and the Santa Monica Mountains. The Coastal Land Use Plan also identifies at least one trail traversing the site and two points of beach access. Most of the site has slopes of 25 percent or more. Coastal Plan policies regarding these resources and hazards would be directly applicable to the proposed Deer Creek project.

c. California Coastal Act

The California Coastal Act of 1976 regulates development within the coastal zone. The basic goals of the Act are as follows:

- Protect, maintain, and where feasible, enhance and restore the overall quality of the coastal zone environment and its natural and artificial resources.
- 2) Assure orderly, balanced utilization and conservation of coastal zone resources taking into account the social and economic needs of the people of the state.

- 3) Maximize public access to and along the coast and maximize public recreational opportunities in the coastal zone consistent with sound resources conservation principles and constitutionally protected rights of private property owners.
- 4) Assure priority for coastaldependent and coastal-related development over other development on the coast.
- 5) Encourage state and local initiatives and cooperation in preparing procedures to implement coordinated planning and development for mutually beneficial uses, including educational uses, in the coastal zone.

In addition to Coastal Act goals, the legislation contains specific policies to guide future growth and development in the Coastal Zone Especially pertinent policies for Deer Creek are those relating to protection of suitable oceanfront land for recreational use and encouragement of increased recreational boating in coastal waters. Other applicable policies pertain to the diking, filling, or dredging of open coastal waters; disruption of marine and wildlife habitats and water circulation; construction of breakwaters or other structures that alter natural shoreline processes; and port facility improvements.

d. State of California Department of Parks and Recreation, The Santa Monica Mountains State Parks, Point Muqu General Development Plan

This document, in conjunction with the Point Mugu Resource Management Plan and Environmental Impact Report (EIR), comprises a long-range development plan for the Point Mugu State Park. No policies exist within this document for off-site or adjacent development. Deer Creek project plans for a golf course within the boundaries of Point Mugu State Park are not currently reflected in the park's General Development Plan.

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e. Santa Monica Mountains National Recreation Area (SMMNRA) Land Protection Plan

The SMMNRA was established by Congress to help facilitate the preservation of the "significant scenic, recreational, educational, scientific, natural, archaeological, and public health benefits provided by the Santa Monica Mountains and adjacent coastline area." The project site is designated as Proposed National Park Service Easement Acquisition Area and Proposed National Park Service Fee Acquisition Area on the SMMNRA's Land Protection Plan to allow for the eventual acquisition of beaches, coastal uplands and portions of the Deer Creek drainage, and the development of a trail connection between Leo Carillo State Beach and Point Mugu State Park.

B. OCEANOGRAPHY AND WATER QUALITY

The construction of a breakwater to protect the marina will impact nearshore circulation, littoral sand transport and the wave climate. These factors will collectively change the sand erosion and accretion characteristics of beach and subtidal areas to the east and west of the breakwaters as well as within the marina.

The preliminary harbor design for the Deer Creek project is a long east/west running facility with openings on the east and west ends. This design is intended to allow the water to circulate freely through the marina facility, so that water quality and oceanic change would not properties significantly. However, if stagnation of water and/or backwater currents occur, it may affect the biotic communities within the water. Final design for the harbor and marina will seek to minimize this potential impact.

C. LITTORAL PROCESS

Preliminary inspection of the site's littoral conditions by Tekmarine, Inc., suggests that "the coastal processes in the project area are essentially 'source-starved', which means that the existing littoral sediment stream is

much weaker than predicted from the available wave energy." An areawide sand inventory study as recommended by Tekmarine will be performed to verify this observation. Study results will help determine the type of mitigation measures which will be provided to convey the sand "downstream" from the facility. Two methods have currently been suggested: a built-in bypass system or a periodic dredging operation involving the trucking of impounded sand to the downcoast end of the marina.

The existing sand deposition and erosion that occurs on the project site will be affected by the proposed project. This may affect existing littoral ecosystems and will need to be examined from an environmental (as opposed to an engineering) perspective during the environmental review process. If a maintenance dredging operation is implemented as part of the project, environmental analysis of potential impacts of the maintenance activities would also be required. To the extent appropriate mitigation feasible. measures will be designed into the project.

D. MARINE BIOLOGY

a. Marine Water Quality

The proposed marina development is completely contained within the Point Mugu to Latigo Point Area of Special Biological Significance (ASBS). Areas of special biological significance are those areas designated by the State Water Resources Control Board as requiring special protection of species or biological communities to the extent that alteration of natural water quality undesirable. Discharges nonpoint sources, including but not limited to storm water runoff, will be controlled to the extent practicable. Sewage generated by the project will be treated and effluent disposed on-site rather than discharged to the ocean.

Any operation such as boat repair facilities which work with and generate hazardous materials (e.g., heavy metals from antifouling paints, spent sandblast grit, etc.) would require a National Pollutant Discharge Elimination System (NPDES) permit from the Regional Water Ouality Control Board and the EPA.

Limitations or restrictions on this activity and its operations may be considered.

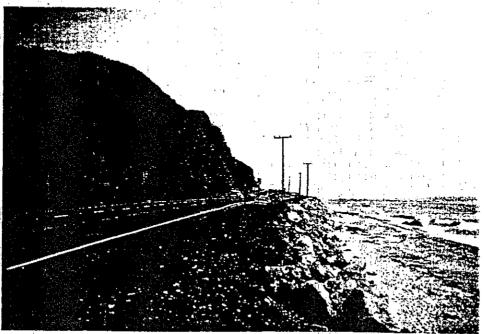
The marina will generate vessel-produced toric materials from boats and boat repair facilities. Similarly, lack of use of appropriate vessel sanitary systems may result in the discharge of raw sewage, potentially resulting in a general degradation of water quality. Although the proposed marina design is expected to result in good flushing characteristics. preventing accumulation of these materials within the marina, they may be distributed over a larger area after being flushed from the marina into the ocean. Operational and management strategies will be sought to help minimize these effects.

b. Marine Biology

Marina construction impacts on marine biology are likely to be short-term and ultimately insignificant. Over the long term, the proposed marina will change the natural intertidal and shallow subtidal habitats from the shoreline to the approximate project depth. The present high energy open coastal habitat, which is biologically very diverse and productive, will be replaced by a very protected "bay-like" habitat.

Of particular note will be the loss of a considerable amount of habitat of the Giant Kelp Marcocystis pyrifera and its associated community. The surfgrass, Phyllospadix torreyi, which inhabits lower rocky intertidal and shallow subtidal habitats, is also considered a sensitive species and is likely to occur in the project area. Changes in surfgrass and kelp habitats may effect commercially or recreationally important species including lobster, abalone, and numerous fish. An important part of the Deer Creek project will be to develop and implement programs that mitigate potentially including losses, restoration of kelp, development of artificial reefs, or other mitigation efforts.





E. TERRESTRIAL BIOLOGY

According to the California Natural Diversity Data Base inventory (Ventura County General Plan 1988), portions of the project area are considered a significant biological resource area. Sensitive habitats contained on the property include coastal sage scrub, oak woodland, and riparian areas. Grassland and chaparral are also on the site and provide important buffer and foraging areas. The bluffs along the coast support sensitive succulent plant communities. Several small sandv beaches exist on the edge of the highway.

Sensitive plant and animal species could potentially occur on the Deer Creek site. A biological inventory will be performed as part of the baseline data for project development, to identify sensitive species and provide recommendations for their protection.

F. SCENIC/VISUAL CONCERNS

The County's Coastal Plan contains visual resource policies specific to the Santa Monica Mountains. Applicable policies refer to protection of public views to and from the shoreline and public recreational areas, discouragement of development on ridgelines or hilltops, and mitigation of potential adverse visual impacts on adjacent park lands.

Potential visual impacts associated with development of the Deer Creek project include the visual impact construction phases and the appearance of the project following construction. Sensitive viewers would include travelers along Highway 1 and residents west of the marina along Highway 1. Mitigation strategies will include enhancement of the appearance of all project-related facilities. buffering of the project from Point Mugu State Park, and the siting of facilities relative to Highway 1.

G. SHORELINE RECREATION

Currently there is limited local public access to portions of the on-site beaches. The Deer Creek project will

eliminate some of these beaches but will enhance approximately one mile of shoreline within the project area by creating sandy beaches inside and west of the breakwater. These beaches will serve destination resort guests and marina users in addition to the local public.

H. CULTURAL RESOURCES

A cultural resources survey of the project site was conducted by Chester D. King and Clay A. Singer, consulting archaeologists to Archisystems International, in 1983. Current plans indicate that only one recorded archaeological site would be affected by the onshore facilities. Systematic testing of the site will be done during the environmental process to determine the site's significance and what mitigation measures may be required. Further archaeological surveying and testing may be required as the project's plans are finalized.

According to King and Singer, "One or more submerged archaeological sites may exist in the offshore area scheduled for development as a small craft marina." An underwater cultural resources survey will be performed to locate and assess such sites. Mitigation measures may be required based on the results of the survey.

1. TRAFFIC ISSUES

Pacific Coast Highway (PCH) in the vicinity of the project site is a threelane undivided roadway. Existing traffic volume in the vicinity of the site currently approaches roadway capacity defined at Level of Service C. with the addition of project traffic, estimated at 17,200 trips on a peak summer Sunday at ultimate buildout, existing roadway capacity would be exceeded. To mitigate this impact, PCH will be improved as part of the project to a four-lane divided roadway along the length of the project site and southeast to Yerba Buena Road just north of the Ventura/Los Angeles County line, where it will join with the existing four-lane road. These improvements will provide for Level of Service C or better during peak summer Sunday traffic.

Approximately 17% of project traffic is expected to utilize PCH northwest of the project for site access. With improvements as proposed, the volume-to-capacity ratio would be at Level of Service C.

Southeast of the site, project traffic is anticipated to dissipate from PCH onto side roads such as Mulholland, Decker Canyon Road, etc., as the more heavily traveled sections of PCH in Santa Monica and Los Angeles are approached. The estimated percentage increase in total PCH traffic volume at Sunset Boulevard, for example, is less than 5%. Additional detailed analysis needed to assess cumulative impacts and potential mitigations is anticipated to be addressed during the environmental review process.

J. ENVIRONMENTAL CLEARANCES AND PERMITS

The lead agency for the Deer Creek project, defined under the California Environmental Quality Act (CEQA) as the agency that is responsible for preparation and certification of an environmental impact report (EIR), is required to be the agency with the broadest regulatory authority over the project. It is anticipated that the County of Ventura will take this role.

Because the Deer Creek project will entail construction in coastal waters, the U.S. Army Corps of Engineers (ACOE) would assume responsibility as the federal lead agency for the National Environmental Policy Act (NEPA) process, and would likely require that an Environmental Impact Statement (EIS) be prepared jointly with the EIR.

Those responsible agencies who must approve the project are listed below as well as those agencies that may not have discretionary approval (i.e., agencies that must issue a permit if certain legal conditions are met). These agencies have "ministerial" authority. Several other of the agencies listed below are agencies which are solely consulted in the permit process by the responsible agencies and are herein called review agencies.

Each agency on the list is identified as a lead agency (LA), responsible agency (RS), ministerial agency (MA), or review agency (RA).

- 1. County of Ventura (LA)
- 2. State Lands Commission (RS)
- 3. California Coastal Commission (RS)
- California Department of Fish and Game (MA)
- 5. Caltrans (MA)
- 6. U.S. Army Corps of Engineers
 (LA or RS)
- 7. U.S. EPA (RA)
- 8. U.S. Fish and Wildlife Service (RA)
- County of Ventura Air Pollution Control District-APCD (RS)
- 10. California Department of Parks and Recreation (RA)
- 11. Regional Water Quality Control
 Board (RS or MA)
- 12. State Office of Historic Preservation (RA)
- 13. National Marine Fisheries Service
- 14. U.S. Navy (RA)

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- 15. U.S. Coast Guard (RA)
- 16. Local Agency Formation Commission LAFCO (RA)
- 17. California Department of Boating and Wasteways (RA)

The permitting process will begin with preparation of a development plan (DP) and environmental report (ER). The DP/ER will present in great detail the project's design and operational requirements. The DP/ER will become the basic package for the review process, providing extensive technical and engineering data, baseline environmental information and full analysis and mitigation plans. The DP/ER will be used to determine the requirements of an EIR/EIS.

The certification of an EIR/EIS is independent of approval of the project.

After the EIR/EIS is approved and certified, each of the responsible and ministerial agencies will begin their own permit evaluations. Agencies and permits (other than the County, as lead agency) are listed below:

- State Lands Commission: Leasing/Permit to Develop State Lands
- California Coastal Commission: Coastal Development Permit

- 3. California Department of Fish and Game: Streambed Alteration Agreement
- 4. Caltrans: Cooperative or Interagency Agreement/Encroachment Permit
- 5. U.S. Army Corps of Engineers: Section 404 Permit; Private Aids to Navigation Permit
- 6. U.S. Environmental Protection Agency: Permit for Ocean Disposal of Dredge Material
- 7. County of Ventura Air Pollution Control District: Authority to Construct Permit
- Regional Water Quality Control Board: National Pollutant Discharge Elimination System Permit

7. CONSTRUCTION SCHEDULE

The project schedule is structured around the time required for breakwater construction. The west breakwater, inner jetty, fill for the parking and hotel, and a portion of the outer breakwater will be constructed as Phase 1. Phase 2 will include completion of the outer breakwater, the east breakwater, and the marina. The inland facilities would be built concurrently to the extent feasible.

Marina: An aggressive time frame of 36 to 40 months is projected for total completion of breakwater and fill construction. Slips and marina improvements would be timed to be complete at the end of each phase. Two thousand slips would be completed at the end of Phase 1.

Beachfront Hotel: Based on this schedule, the Beachfront Hotel construction would be completed at the end of the third project year.

<u>Upland</u> <u>Resort</u> <u>Casitas</u> <u>and</u> <u>Villas</u>: Completion of the first units would be timed to coincide with the termination of quarrying operations.

<u>Upland Resort Hotel</u>: The timing of this portion is dependent upon the termination of quarrying operations.

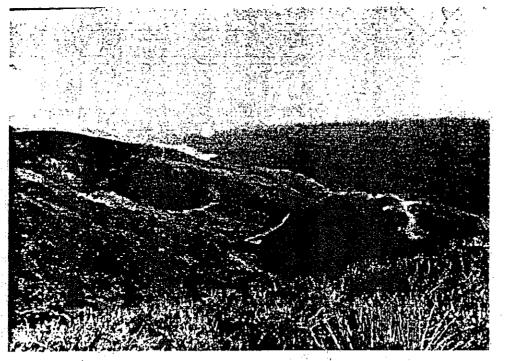
CONSTRUCTION COST ESTIMATE

<u>Phase I</u>	Phase II	Phase III
\$ 76,101,000	\$48,374,000	
54,630,000		
2,424,000		
	4,396,000	
		\$22,870,000
		62,394,000
9,477,000	1,683,000	492,000
•		4,000,000
\$142.632.000	\$54.453.000	\$89.756.000
	\$ 76,101,000 54,630,000 2,424,000 9,477,000	\$ 76,101,000 \$48,374,000 54,630,000 2,424,000 4,396,000

lBreakwater Construction: The breakwater will be designed as a "berm" type breakwater, utilizing rock material quarried on-site near Deer Canvon. Quantities shown are based on conceptual studies only and will be updated as scale model testing is conducted during the design phase of the project. Estimates for the sand bypass plant, boat vard improvements and equipment, and marine components were provided in 1983 by the Barney Management Company. The technical approach to sand bypass has not been designed pending a sand inventory to determine sand volumes. Cost of the ultimate bypass system may vary significantly from the initial estimate.

²Sewage Treatment: Costs shown reflect secondary treatment of effluent and spray field disposal. The ultimate design may vary, potentially including tertiary treatment and an ocean outfall or water recycling, with significant variation in costs.

3Golf Course: The location for a potential golf course has not yet been confirmed and no design has been done. The cost shown provides a rough estimate for a clubhouse and 36-hole course. Road or other infrastructure improvements which may be needed for access to an off-site course cannot be estimated at this time and are not shown.





8. PRELIMINARY CONSTRUCTION COST

Construction cost analyses and programming assumptions are based on conceptual work initially developed in 1983 and updated in 1988. Costs are shown in 1988 dollars with a zero inflation factor. Due to the conceptual status of the design and the impracticability of predicting future conditions potentially economic affecting costs, this estimate should be recognized as a preliminary order of magnitude only. A 15% contingency factor has been added to allow for current "unknowns" which may be during future design identified development.

Total estimated construction cost of \$287 million is shown by major component, by phase, with clarifying notes as appropriate.

BREAKWATER AND MARINA COST ESTIMATE

(\$000 OMITTED)

	Phase I	Phase II			Phase	Phase	
	Quantity	Quantity	<u>Unit</u>	Unit Cost	<u> </u>		Total
•					(\$000)	(\$000)	(\$000)
Harbor Construction:						•	
Breakwater Construction	3,822,575	2,478,495	TN	ş Var	\$28,618	\$18,748	\$ 47,366
Fill, Grading (1)	600,000	300,000	CY	5	3,000	1,500	4,500
Revetted Slopes	40,000	20,000	TN	Var	508	0	508
Filter Cloth	233,000	117,000	SF	0.60	140	70	210
Dredging (5)	0	0	CY	3	0	0	0
Slips (264 SF/Slip)(4)	2,000	1,500	EA				
Dock System (2)	528,000	396,000	SF	18.36	9,694	7,271	16,965
Utilities (3)	528,000	396,000	SF	10.20	5,386	4,039	9,425
Guide Piles	2,000	1,500	EA	. 32.65	6,530	4,896	11,426
Pile Caps	2,000	1,500	EA.	30.60	61	46	107
Brows	29	21	FA	7,140	207	, 150	357
Parking and Landscaping	987,000	493,000	SF	3	2,961	1,479	4,440
Restrooms/Gatehouses	. 29	(2Î	EA	60,000	1,740	1,260	3,000
Harbor Office	2,000		SF	72	144	. 0	144
Boatyard Improvements	80,000	*. n	SF	7	560	0	560
Boatyard Equipment	;	. Circums	Misc		600	0 *	600
Sand Bypassing Plant(6)	1	13/210	EA	~ 1,200,000°	1,200	0	1,200
Fuel Pier and Equipment	1		EΛ	480,000	180	. 0	480
Commercial Fish Pier	4,000		SF	72	280	0	280
Jib Crane	1	1.5	Eλ	12,000	12	0	12
Equipment		1 2 3	Misc	1,	24	0	24
Dock Boxes	2,000	1,500	EA	192	- 384	288	672
Fire Hose Cabinets	100	75 ⁵ .	EA	150	45	34	79
Subtotal Construction Cost			:		\$62,582	\$39,781	\$102,363
Contingency 15% Const. Cost		Dr.		1	9,387	5,967	15,354
A&E 5.61 Const. Cost				•	3,506	2,228	5,733
Construction Mgt 1% Const. Co	ost		J. 20		626	398	1,024
TOTAL					\$76,101	\$40,374	\$124,474
		1.7					

⁽¹⁾ Assumes fill available on-site

⁽²⁾ Includes cleats, pile guides, fillets, bumper strips

⁽³⁾ Includes water, electrical, telephone - on docks only

⁽⁴⁾ Based on 42-foot average slip

⁽⁵⁾ No requirement currently identified

⁽⁶⁾ Ultimate cost unpredictable at this time

YACHT CLUB COST ESTIMATE

(\$000 OMITTED)

		Const				
	Size	Cost	Cost	Const	FFAE	Total
ITEM:	_(SF)_	_\$/SF	\$/SF	Cost	Cost	_Cost_
				(\$000)	(\$000)	(\$000)
•			•			
Clubroom	4,000	120	15	\$ 480	\$ 60	\$ 540
Restaurant/Bar	3,000	150	60	450	180	630
Admin.	2,000	66	10	132	20	152
Private Meeting	3,000	66	12	198	36	<u>234</u>
	12,000			\$1,260	\$296	\$1,556
	A	1.2	ر بر المحادث ا	9		
Site Work Acre	13,560					\$ 54
Utilities		, "1.00 o"	EL F			60
Parking and Landscaping	100,000	3				300
•		! -		•		
Total Construction and FF&E Cost		Book of the			-	\$1,970
25 A	1 1.14	D	illin ili-			
Contingency 15% Const + FF&E						296
ALE 6% Const Cost						118
Construction Mgt 2% Const Cost						40
		* 1	i e			
TOTAL		· r,	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -			\$2,424

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BEACHFRONT HOTEL COST ESTIMATE

(\$000 OMITTED)

			Unit						
	Number	Number	Size	Total	Const	FF&E*	Const	FF&E	Total
<u>Element</u>	<u> Units</u>	Keys	<u>SF</u>	SF	_\$/SF	\$/SF_	Cost	Cost	_Cost_
4							(\$000)	(\$000)	(\$000)
<u>Unit Keys</u>									
"A" 1	200	200	550	110,000	7 B	18	\$ 8,580	\$1,980	\$10,560
" B″ 2	50	100	900	45,000	78	18	3,510	B10	4,320
C 1	200	200	125	85,000	66	1.2	5,610	1,020	6,630
" D" 2	_50	100	700	35,000	66	12	2,310	420	2,730
Subtotal Rooms	500	600	2,575	275,000			\$20,010	\$4,230	\$24,240
Lobby				10,000	120	24	\$ 1,200	\$ 240	\$ 1,440
Admin.		1 12	. 4	6,000	66	12	396	72	468
Halls, General	25 1 Rd	om SF	,	68,750	66	13 .	4,530	825	5,363
Heeting Rooms	50.GSP/	'Key	11.00	30,000	66	18	1,980	540	2,520
Restaurant(s)	14 GSF/	'Key		8,400	150	60	1,260	504	1,764
Lounge(s)	5 GSF/	'Key		3,000	210	60	630	180	810
Comml Shops	15 GSF/	Кеу	1	9,000	66	30	594	270	864
Banq Kitchen	23 % Me	eting Spa	ce.	6,900	120	60	828	414	1,242
Internal Parking	300 spac	es	350	105,000	24	0	2,520	0	2,520
Subtotal General Structu	ıre			247,050			\$13,946	\$3,045	\$16,991
Site Work	10 Acres	_	1	436,000	1.25		\$ 545		\$ 545
Pill .	200,000	CY @ \$5/0	Y				1,000		1,000
Utilities							240		240
Parking to Tot 1.5/R	450 spac	es	350	157,500	2.25		354		354
Landscaping			. 5	150,000	5.00		750		750
Amenities							240		240
Breakwater and Revetment			25 : 0		· ·		120		120
Subtotal Site and Ground	s						\$ 3,249	-	\$ 3,249
Total Construction and F	F&E Costs		100		S	•	\$37,205	\$7,275	\$44,480
Contingency 15% Const Co	st								\$ 6,672
Arch & Eng 5% Const Cost			1,250, 650 e						2,224
Construction Hgt 2% Cons	t Cost								890
Interior Design & Purcha	sing 5%, FF&	E	100,00			•			364
TOTAL				_					\$54,630

^{*}Furnishings, fixtures, and equipment

COMMERCIAL VILLAGE COST ESTIMATE

(\$000 OMITTED)

ŧ .		Const	
	Size	Cost	Const
ITEM:	<u>(5F)</u>	<u>\$/5F</u>	Cost
	,		(\$000)
Restaurant/Lounge	3,000	120	\$ 360
Restaurant/Lounge	6,000	150	900
Coffee Shop	2,000	120	240
Fish Buyer/Mkt	700	66	46
Marine/Hardware	2,000	. 66	132
Yacht Broker	800	66	53
Retail Stores	20,000	66	1,320
· i		and the second	
	34,500		\$3,051
	1.000 A.A.		
Site Work 3 Acres	130,680	1.25	\$ 163
Utilities	· ;	;	60.
Parking and Landscaping	100,000	. 3 .	300
114	toma <u>l</u> tienes <u>la</u> t	, 1	
Total Construction Cost	* <u>-</u>		\$3,574
Contingency 15% Const			536
ALE 6% Const	•	a .	214
Construction Hgt 2% Const	English Committee Committee	**	72
TOTAL	+0 : 555		\$4,396
· ·		•	•

5.5707

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UPLAND RESORT HOTEL COST ESTIMATE

(\$000 OMITTED)

			Unit						
	Number	Number	Size	Total	Const	FF&E* C	onst	FF&E	Total
Element	Units	<u>Keys</u>	SF	SP	\$/SF	_\$/SF_	Cost	Cost	Cost
Resort Structure:									
<u>Unit Keys</u>					•				
Condo/Conventional Units:									
"A" 1	100	100	550	55,000	78	18	\$ 4,290	\$ 990	\$ 5,280
"B" · 1	100	100	425	42,500	66	12	2,805	510	3,315
Subtotal Rooms	200	200	925	97,500			\$ 7,095	\$1,500	\$ 8,595
Lobby				4,500	120	24	\$ 540	\$ 108	\$ 648
Admin.		e was sta	r Transfer in the control	3,500	66	12	231	42	273
Halls, General	30 % Ho	tel Room	SF	29,250	66	6.,	1,931	176	2,107
Meeting Rooms	50 GSF/	'Hotel Key	r i de la compania	10,000	66	18	660	180	840
Restaurant(s)	20 GSF/	Hotel Key	r' . '	4,000	150	60	600	240	840
Lounge(s)	5 GSF/	Hotel Key		1,000	210	60	210	60	270
Comml Shops				10,000	66	30	660	300	960
Bang Kitchen	23% Meet	ing Space		2,300	120	60	276	138	414
Subtotal General Structure				64,550	r i i i i i i		\$ 5,108	\$1,244	\$ 6,352
Site Work	10 Acres	.		436,000	1.25	j	\$ 545		\$ 545
Fill	20,000 0	Y @ \$5/CY	:				100		100
Utilities		٠, ٠,					100		120
Parking 1.5 x RM	300 spac	es	350	105,000	2.25	i	120		236
Landscaping			1.25	105,000	5.00)	236		525
Amenities	•					•	2,160		2,160
•							-,		-,
Subtotal Site and Grounds					1.1		\$ 3,686		\$ 3,686
Total Construction and FF&	E Costs			P	4.1		\$15,889	\$2,744	\$18,633
Contingency 15% Const Cost				+ + D			,,,,,,,	4-7	\$ 2,795
Arch & Eng 5% Const Cost			1.75	1.0					932
Construction Mgt 2% Const	Cost								373
Interior Design & Purchasi		E 3	51	44.10					
TOTAL	, - -		1.3	0,010					137
			-	•					\$22,870

VILLA AND CASITA COST ESTIMATE

(\$000 OMITTED)

	•			Unit					•	
		Number	Number	Size	Total	Const	FF&E* C	Const	FF&E	Total
Element		<u>Units</u>	<u> Xeys</u>	SF	SF	<u>\$/5</u> F	\$/SF	Cost	Cost	_Cost_
<u>Vnit</u>	<u> Keys</u>			,						
"\\"	3	200	600	1,500	300,000	66	12	\$19,800	\$3,600	\$23,400
"B"	5	100	<u>500</u>	3,000	300,000	66	12	_19,800	3,600	23,400
Subtotal	Rooms	300	1,100	4,925	600,000			\$39,600	\$7,200	\$46,800
Lobby	1.				2,000	120	24	\$ 240	\$ 48	\$ 288
Admin.	•				1,500	60	12	90	18	108
Halls, Ge					1,000	. 60	6	60	6	66
Meeting R	The second secon		٠.	1 1 2 2	3,000	66	18	198	54	252
•	General Structure	:			7,500			\$ 588	\$ 126	\$ 714
Site Work	**	40 Aaren		1	,744,000	1.25		\$ 2,100		\$ 2,100
Utilities				4				120		120
Visitor P	-	50 spaces	:	350	17,500	2.25		39		39
Landscapi	ng				150,000	5.00		750	,	750
Amenities								240		240
Fubbabal I	MJ L			f.	4		:			-
	Site and Grounds							\$ 3,329		\$ 3,329
	struction and FF6			٠				\$43,517	\$7,326	\$50,843
	y 15% Const Cost			•		•				\$ 7,626
	51 Const Cost									2,542
	on Mgt 21 Const									1,017
TOTAL	Design & Purchasi	ng 5% FF&E								366
IOIAB	¥.	".				•				\$62,394 -

0.00

OFF-SITE ROADS, UTILITIES, AND MITIGATION COST ESTIMATE

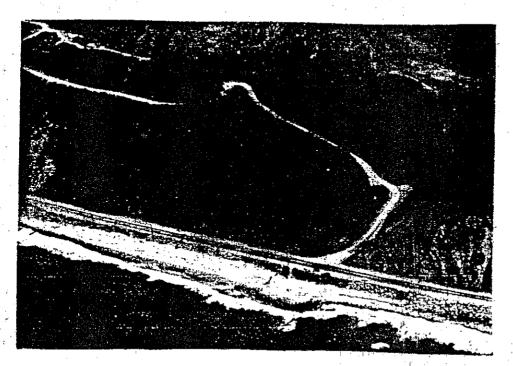
(\$000 OMITTED)

·	Marina	Marina		
			Dhaon III	metal
	Phase I	Phase II	Phase III	<u>Total</u>
	(\$000)	(\$000)	(\$000)	(\$000)
Highway 1 Improvements (10,000 LF)	1,200	600		1,800
Highway 1 Signalization	80	. 80	180	340
Deer Creek Road Improvement	200		40	240
Electrical Service	400	100	100	600
Gas Service	200	200	80	480
Water System Development	+			
Line Extension and Pumping Plant	569			569
Storage Tank	387			387
Distribution System	425	125		550
Annexation and Related	1,000			1,000
Sewage Disposal Facilities ²	1,500			1,500
Sewage Treatment Plant	1,000			1,000
Solid Waste Disposal Facilities	240		•	240
Visitor Parking	120	60		180
Bus Stop Improvements	. 24	- 24		48
Signing	120	60		180
Kelp Bed Relocation	240	120		<u> 360</u>
Subtotal Construction Costs	\$7,705	\$ 1,369	\$ 400	\$ 9,474
Contingency (15%)	1,156	205	60	1,421
A4B (6%)	462	82	24	568
Const Mgt (21)	154	27	8	189
TOTAL PROJECT COST	\$9,477	\$ 1,683	\$ 492	\$11,652
	•		i	

ladditional mitigation requirements may be identified during the environmental analysis process, which may result in significant additional costs.

²Assumes sprayfield disposal on-site.





9. ECONOMIC FEASIBILITY

A preliminary economic feasibility study prepared by Edcon, Inc. for the Deer Creek project indicates that the project has good potential economic value. Specific assumptions are:

- The Deer Creek project will be developed as a world class resort.
- There will be two (2) cores developed:
 - a. Beachfront (established first)
 - b. Upland (after beachfront has been established).
- 3. The beachfront project will be a public-private project, with the landowner dedicating the property to a public entity; then, leasing it back for development of the resort.
- 4. Project feasibility is reliant upon a development concept that includes both ongoing business operations and the sale of fee-interest in some marina slips, condominium units, villas, and casitas. The sequence of development includes establishment of project value with the resort businesses; then, the sale of fee-interest in marina slips, condominium units, villas, and casitas.
- 5. There will be no time share units sold.
- Land acquisition and capital improvements will be cash funded.

The feasibility study includes a development cost restimate with a construction phasing program, pro forma operating statements for the major project components, and a consolidated cash flow and economic value analysis. Key findings are summarized below. The complete text of the economic analysis is incorporated in the Technical Appendix.

A. DEVELOPMENT COST ESTIMATE

The total estimated development costs for the Deer Creek project, excluding the golf course, are \$282,841,000. These are divided by phase as follows:

Phase	I	\$147,028,000
Phase	II	50,057,000
Phase	III	23,362,000
Phase	IV	62,394,000

Total \$282,841,000

In addition to these capital costs, land is entered into the financial analysis at a value of \$80,000,000. The combined development and land costs are \$362.841.000.

B. OPERATIONS ANALYSIS

The illustrative analysis, based on the developer's proposed buildout schedule, shows the combined net operating income for revenue-generating elements of the project reaching \$18,919,000 in the first operating year. For the 10-year projection period, total net operating income is estimated at \$512,309,000.

C. CONSOLIDATED CASH FLOW AND ECONOMIC VALUE

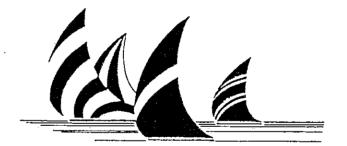
453 E. .

The capital costs for the Deer Creek project include land at \$80,000,000; development costs at \$282,841,000; planning and environmental services expenditures at \$5,750,000, and preopening expenses projected at \$3,000,000. The total capital costs, including preopening operating costs, are estimated at \$371,571,000.

The maximum equity project investment is projected at \$214,165,000. Based on an all-cash assumption, the consolidated cumulative cash flow turns positive in year seven generating \$140,713,000 by the end of the tenth year. These numbers are all stated in constant 1988 dollars.

Operating businesses in the project will generate a combined net operating income of \$23,758,000 in the tenth project year. Applying a conservative 15% capitalization rate substantiates an economic value for these project

elements of \$150,387,000. The total project will then generate \$140,713,000 in cash by the tenth project year, and an additional \$158,387,000 in business value. These two combined equal \$299,105,000. This is 1.40 times greater than the maximum equity investment requirement of \$214,165,000.



ILLUSTRATIVE DEVELOPMENT PROGRAM

BEACHFRONT RESORT (1)
RENTAL SLIPS 2,000 500 500 500 500
RENTAL SLIPS 2,000 500 500 500 500
TOTAL 3,500 0
BEACHFRONT HOTEL LODGING (1) (UNITS) CONVENTIONAL 250 250 75 75 100 TOTAL 500 250 75 75 100 RESTAURANT (SEATS) 385 385 RETAIL/SERVICE SPACE INCLUDED INCLUDED YACHT CLUB (GSP) (2) 12,000 12,000 FISHERMAN'S VILLAGE RESTAURANT 35,000 35,000 UPLAND CONFERENCE CENTER AND RESORT (3) CONFERENCE CENTER (GSF) 15,000 LODGING (UNITS)
LODGING (1) (UNITS) CONVENTIONAL CONDONINUM 250 75 75 100 TOTAL 500 250 75 75 100 RESTAURANT (SEATS) RETAIL/SERVICE SPACE INCLUDED INCLUDED TACHT CLUE (GSF) (2) 12,000 12,000 FISHERMAN'S VILLAGE RESTAURANT (SEATS) TOTAL GSF (INCL. RESTAURANT) 35,000 UPLAND CONFERENCE CENTER AND RESORT (3) CONFERENCE CENTER (GSF) 15,000 LODGING (UNITS)
LODGING (1) (UNITS) CONVENTIONAL CONDONINUM 250 75 75 100 TOTAL 500 250 75 75 100 RESTAURANT (SEATS) RETAIL/SERVICE SPACE INCLUDED INCLUDED TACHT CLUE (GSF) (2) 12,000 12,000 FISHERMAN'S VILLAGE RESTAURANT (SEATS) TOTAL GSF (INCL. RESTAURANT) 35,000 UPLAND CONFERENCE CENTER AND RESORT (3) CONFERENCE CENTER (GSF) 15,000 LODGING (UNITS)
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TOTAL GSF (INCL. RESTAURANT) 35,000 35,000 UPLAND CONFERENCE CENTER AND RESORT (3) CONFERENCE CENTER (GSF) 15,000 LODGING (UNITS)
AND RESORT (3) CONFERENCE CENTER (GSF) 15,000 LODGING (UNITS)
AND RESORT (3) CONFERENCE CENTER (GSF) 15,000 LODGING (UNITS)
LODGING (UNITS)
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CASÎTA 20 20 20 20 20 20 20 20 20 20 20 20 20
SUBTOTAL 300 60 60 60 60
HOTEL
CONVENTIONAL 100 100 — —
CONDOHINIUM 100 — 50 50
SUBTOTAL 200 100 50 50
TOTAL 500 100 50 50

NOTE: GSF MEANS GROSS SQUARE FEET
NA MEANS NOT APPLICABLE

- . (1) INITIAL OPERATING YEAR WILL BE YEAR I
- EXCLUDING KITCHEN

CARRONNELLAND STORES

(3) INITIAL OPERATING YEAR WILL BE YEAR 5

SOURCES: VAN DELL AND ASSOCIATES, INC.; AND EDCON

CONSOLIDATED PRO FORMA CASH FLOW ANALYSIS

TOTAL \$80,000 \$282,846 \$362,846
\$282,846
\$282,846
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\$362,846
\$5,750
\$3,000
\$371,596
\$2 12 ,7 56
\$42,255
\$48,140
\$11,621
\$6,669
\$321,441
\$11,394 \$179,474
\$512,309
\$140,713
3 3 7 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3

NOTE: 1988 DOLLARS

SOURCE: EDCON

REV. 2 1/6/89

Assessor's Maps County of Ventura Calif.

TRW Real Estate 1.800.527.9663 Information Services SEC'S. 19,20,21 & 28 T. IS., R. 20W. S.B.B. & M. 700-05 Tox Rate Area 71001 71037 71012 ACH CUST, @ 1470CUTO IN 18 74400 (40.0) 20 .33.35/ 24.24.70 (39.35) 20Ac 20Ac 33) 20Ac. 18 (5) 4 (9)[9] - (2) - 40 Ac. 20 Ac. 60 Ac. 40.4 40 Ac. 40Ac (14) (34) 20Ac 39.40Ac. 37.902 Ac NO°02'E -(13)-37.569Ac. 8 (15) 451.42 Ac. --40 Ac. <u>66</u> SUP. CT. CASE No. 77675 <u>3</u>22 \$89°37'45 E 456.68 Ac. 576 44 ACS 1320 Rd= 5.26 451.42 Ac. 21) 251.42 Ac PACIFIC For Meander Line Survey HWY MAINTENANCE SITE See Sheets 1-13 R. S. 23 - 32 thru 44 OCEAN HOTE, ASSESSOR PARCELS SHOWN ON THIS PAGE DO NOT INCOSSARILY CONSTITUTE LEGAL LOTS CHECK WITH COUNTY SUPERVINORS DEPICE OR PLANNING DIVISION TO VERHEY. Assessor's Map Bk.700 , Pg. 05 NOTE - Assessor's Block teambers Shown in Ellipses

DETAIL

Assessor's Parcel Numbers Shown in Circles Assessor's Mineral Numbers Shown in Sougres County of Ventura, Calif

Ĥo 65%

COMPARABLE SALES

- 5

OWNER LIST	- REAL ESTATE INFORMATIO			1-	800-527-9		
ONICK EIGT	VENTURA 19	VENTURA 1990-91			PAGE 4,249		
OWNER	MAILING ADDRESS PROPERTY LOCATION ADDRESS	PARCEL NUMBER LOT SIZE PROPERTY USE	DOCUMENT	NO. / DATE TFR VALUE	TXBL VALU EX %I		
MANS JACOB-WILLY	3225 STRATHMORE DR. VENTURA CA 93003	075 0 212 295			34,61		
MANSDORF FAMILY TRUST	3225 STRATHMORE DR VENTURA 811 ALTA DR, BEVERLY HILLS CA 90210	5600 SINGLE FAMILY RE 700 0 010 115	880164085	10/08/88	HO 69 66,47		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	40.00 UNDEVELOPED LAND 700 0 010 240	880164085	10/08/88	0 94.66		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	37.90 UNDEVELOPED LAND 700 0 010 520	880164085	10/08/88	0 02,000		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	39.42 UNDEVELOPED LAND 700 0 050 055	880164085	10708788	99 , 71		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	60.00 UNDEVELOPED LAND 700 0 050 085	880164085	10/08/88	0 238ر23		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	40.00 UNDEVELOPED LAND 700 0 050 095	880164085	10/08/88	0 86,17		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	40.00 UNDEVELOPED LAND 700 0 050 120	880164085	70 <u>-</u> 000u	0; 116,01(
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	40.00 UNDEVELOPED LAND 700 0 050 140	880164085	10/08/88	96,560		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	37.90 UNDEVELOPED LAND 700 0 050 185	880164085	10/08/88	21,320		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	40.00 UNDEVELOPED LAND 700 0 050 205	880164085	10/08/88	119,27		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	119.42 <u>UNDEVELOPED LAND</u> 700 0 050 215	880164085	10/08/88	477,09		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	251.42 UNDEVELOPED LAND	880164085	10/08/88	27,84(
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	20.00 UNDEVELOPED LAND	880164085	22,500F 10/08/88	27,840		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	20.00 UNDEVELOPED LAND	880164085	22,500F 10/08/88	27,840		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	20.00 UNDEVELOPED LAND	880164085	10/08/88	27,84(
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	20.00 UNDEVELOPED LAND	880164085	10/08/88	02 55,683		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	40.00 UNDEVELOPED LAND	880164085	10/08/88	55,683		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	40.00 UNDEVELOPED LAND	880164085	10/08/88	100,506		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	39.40 UNDEVELOPED LAND	880164085	10/08/88	2,336		
MANSDORF FAMILY TRUST	P O BOX 5252, BEVERLY HILLS CA 90210	1.17 UNDEVELOPED LAND	880164084	10/28/88	0% 30,913		
MANSDORF FAMILY TRUST	811 ALTA DR, BEVERLY HILLS CA 90210	5_64_UNDEVELOPED_LAND	880164085	10/08/88	Q%		
MANSDORF FAMILY TRUST	P 0 BOX 5252, BEVERLY HILLS CA 90210	2.05 UNDEVELOPED LAND	880164084	10/08/88	4,096 0%		
MANSDORF NORMAN, ETAL	811 N ALTA DR, BEVERLY HILLS CA 90210	25.18 UNDEVELOPED LAND		7/13/88	139,112 0%		
MANSDORF TRUST	P 0 BOX 5252, BEVERLY HILLS CA 90210	132.23 UNDEVELOPED LAND	360194569	120,000F	330,266 0%		
MANSEAU ROGER L-MARY L	841 CALLE LA SOMBRA, CAMARILLO CA 93010	9.86 UNDEVELOPED LAND 164 0 144 275	7907.7265	120,000F 12/31/86 125,000S 12/30/71	132,651 0%		
MANSEAU STEVEN-SUSAN N	841 N CALLE LA SOMBRA CAMARILLO 413 BUENA VISTA DR. OJAI CA 93023	7003 SINGLE FAMILY RES	IDENCES 380120313	24,500s 8/22/88	46,443 HO 74%		
MANSELL EDWARD S F-JUNE K &		10594 CUSTOM SINGLE FAM	ILY RESID.	210,000s 9/18/87	214,200 HO 57% 135,717		
<u>SUS</u> IANSELL EDWARD S F-JÜNE K	413 BUENA VIS DR UJAI 1221 EL MONTE DR, THOUSAND OAKS CA 91362 AN 706 TUDOR CIR THOUSAND OAKS CA 91362 1221 EL MONTE DR, THOUSAND OAKS CA 91362	TOAAU_SINGLE FAMILY RES	10130829 10ENCES 310070725	130,500\$	135,717 65% 202,205		
MANSELLE CHERI L	1221 EL MONTE DR THOUSAND OAKS 743 MURFIELD AV. SIMI VALLEY CA 93065 743 N MURFIELD AVE SIMI VALLEY	.67_CUSTOM_SINGLE FAM:	LY RESID.	130,5005 7727781 127,5400 10730786 62,5000	202,205 H0 55% 78,465 H0 85%		

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PARCEL LIST	VENTURA	VENTURA 1990-91			PAGE 21,814	
700 0 050 245 OWNER ADDRESS OF PROPERTY	(*-MAIL, #-PROP LOC, =-SAME) DESCRIPTION	ZIP	DOCUMENT DATE / NO. SALE DATE / AMOUNT	ASSESSED VALUES /TAXES	LOT SIZE IMP SIZE	
700 0 050 245 L & M LAND CO * P 0 BOX 5252 71037 UNDEVELOPED LÂN	BEVERLY HILLS CA 50		70NE-DE1AC	236,492 LND 2,344.98 /89	18.78	
700 0 050 315 MANSDORF FAMILY T		90210	10/00/00 0004/1305	27,84û LND 276.06 /89	20.00	
700 0 050 325 MANSDORF FAMILY T * 811 ALTA DR B 71037 UNDEVELOPED LAN	RUST EVERLY HILLS CA	90210	10/08/88 880164085 02/81 22,500 *F USE-9100 ZONE-RASAC	27,840 LND 276.06 /89	20.00	
700 0 050 335 MANSDORF FAMILY T			10/08/88 880164085 USE-9100 ZONE-RASAC	27,840 LND 276.06 /89	20.00	
	RUST EVERLY HILLS CA D	90210	10/08/88 880164085 USE-9100 ZONE-RASAC	27,840 LND 276.06 /89	20.00	-
700 0 050 355 MANSDORF FAMILY T		90210	10/08/88 880164085 USE-9100 ZONE-RASAC	55,683 LND 552.14 /89	40.00	
	RUST EVERLY HILLS CA D	90210	10/08/88 880164085 USE-9100 ZONE-RASAC	55,683 LND 552,14 /89	40.00	
700 0 050 375 MANSDORF TRUST	BEVERLY HILLS CA D	90210	70NE-RETAC	132,651 LND 1,315.32 /89	9.86	
11031 UNDEVELOPED EANI	OVE T TARZANA CA	91356	3/15/89 890039673 03/89 250,000 S LOAN- 125,000 O USE-9100	255,000 LND 1,196.80 /89	8.92	
700 0 050 390 MANSDORF FAMILY TO * 811 ALTA DR. BI 71037 UNDEVELOPED CAND	RUST EVERLY HILLS CA	90210	10/08/88 880164085 USE-9100 ZONE-RETAC	100,506 LND 996.58 /89	39,40	
700 0 050 400 GRAY RICHARD W * P 0 80X 5210, S 71037 PRVATE ROADS/WAL	SANTA MONICA CA	90405	8/08/77 4916/086 USE-4000 ZONE-RE1AC	LNÖ	6436	
700 0 050 410 GRAY RICHARD W ≈ P 0 BOX 5210, S 71037 PRVATE ROADS/WAL	SANTA MONICA (A	90405	8/08/77 4916/086 USE-4000 ZONE-RETAC	LNO	19553	

	REF	- A	EAL ESTATE INFORMATION	SERVICES -		1~800-527-9663
15	PARCEL LIST	VE	ENTURA 1990	91		PAGE 21,813 *
	700 0 050 TRA	O40 OWNER ADDRESS (*-MAIL #-PROPERTY DESCRIPTION	COC, =-SAME) ZIP	DOCUMENT DATE / NO. SALE DATE / AMOUNT	ASSESSED VALUES /TAXES	LOT SIZE IMP SIZE
-	700 0 050 040 71037	GRAY RICHARD	A 90405	6/28/77 4882/472 06/77 25,000 F USE-1112 ZONE-RE1AC	37,670 LNO 42,500 IMP 80,170 NET 610,34 /89	20,00
\$	7 700 0 050 055 71037	MANSDORF FAMILY TRUST * 811 ALTA DR, BEVERLY HILLS C UNDEVELOPED LAND	A 90210	10/08/88 880164085 USE-9100 ZONE-RE1AC	99,718 LND 988.76 /89	60.00
*	700 0 050 085 71037	MANSDORF FAMILY TRUST	A 90210	10/08/88 880164085 USE-9100 ZONE-RE1AC	238,639 LND 2,366.26 /89	40.00
*	700 0 050 095 71037	MANSDORF FAMILY TRUST * 811 ALTA DR, BEVERLY HILLS C UNDEVELOPED LAND	A 90210	10/08/88 880164085 04/78 70,000 U USE-9100 ZONE-RE1AC	86,176 LND 854.50 /89	40.00
*	700 0 050 120 71037	MANSDORF FAMILY TRUST ± 811 ALTA DR, BEVERLY HILLS C UNDEVELOPED LAND	A 90210	10/08/88 880164085 USE-9100 ZONE-RASAC	116,010 LND 1,150.32 /89	40.00
*	700 0 050 140 71037	MANSDORF FAMILY TRUST	A 90210	10/08/88 880164085 USE-9100 ZONE-RE1AC	96,560 LND 957.46 /89	37.90
A	700 0 050 185 71037	MANSDORF FAMILY TRUST ± 811 ALTA DR, BEVERLY HILLS C UNDEVELOPED LAND	A 90210	10/08/88 880164085 USE-9100 ZONE-RASAC	21,320 LND 211,40 /89	40.00
	700 0 050 195 71037	L & M LAND CO * P O BOX 5252, BEVERLY HILLS UNDEVELOPED LAND	CA 90210	12/31/86 860193230 USE-9100 ZONE-RASAC	21,320 LND 211.40 /89	40.00
¥	700 0 050 205 71037	MANSDORF FAMILY TRUST * 811 ALTA DR. BEVERLY HILLS C UNDEVELOPED LAND	A 90210	10/08/88 880164085 USE-9100 ZONE-RE1AC	119,271 LND 1,182.66 /89	119.42
¥	700 0 050 215 71037	MANSDORF FAMILY TRUST	A 90210	10/08/88 880164085 USE-9100 ZONE-RETAC	477,092 LND 4,730.70 /89	251_42
	700 € 050 225 71012	CALIFORNIA STATE OF DEPT OF PARI ± 1416 NINTH ST, SACRAMENTO CA	KS & RECREATION 95814	1/30/70 3616/444 USE-7612 ZONE-TPD	LNO	64.23
	700-0-050-235 71012	CALIFORNIA STATE OF DEFT OF PARM # 1416 NINTH ST, SACRAMENTO CA	95814	1/30/70 3616/444 USE~7612 ZONE-TPD	LNO	11,02

	- REAL ESTATE INFOR	RMATION SERVICES -	1-800-527-9663
* PARCEL LIST	VENTURA	1990-91	PAGE 21,810 *
700 0 01	ADDRESS (*=MAIL, #=PROP LOC, ==SAME) A PROPERTY DESCRIPTION	DOCUMENT DATE / NO. ASSESSED ZIP SALE DATE / AMOUNT VALUES /TAXES	LOT SIZE IMP SIZE
700 0 010 445 71	MC LAUGHLIN DAVID A-DONNA L * 10721 RHODESIA AV, SUNLAND CA 037 LOT 4, REF: 011PM 041 UNDEVELOPED LAND JACKSON FRED 1-GRACE M & KEITH T	1/29/76 4530/938 41,431 LND 91040 01/76 32,000 S 410.82 /89 USE-9100 ZONE-RASAC	5.00
700 0 010 455 71	JACKSON FRED L-GRACE M & KEITH T = 10950 PACIFIC VIEW RD, MALIBU CA 037 LOT 3, REF: 011PM 041 SFR - 5 ACRES OR LARGER	90265 135,542 IMP USE-1112 7,000-H0 ZONE-RASAC 172,863 NET	5.00
700 0 010 475 71	RINALDI NEAL * P O BOX 83368, LOS ANGELES CA U37 # 9351 DEER CRK RD, MALIBU SFR ~ 5 ACRES OR LARGER	1/15/74 450 00 000 140	34.94
700 0 010 49 0	MANSDORF NURMAN, ETAL GRAY RICHARD 037 ± 811 N ALTA DR. BEVERLY HILLS CA UNDEVELOPED LAND	7/13/88 880098343 330,266 LND	132,23
700 0 010 505 71	JEYNSON RICHARD * P O BOX 25057, LOS ANGELES CA 037 # 10477 PACIFIC VW RD, MALIBU SFR - 5 ACRES OR LARGER	10/17/86 860147347 146,446 LND 90025 10/86 335,000 S 177,220 IMP LOAN- 180,000 D 7,000-HO USE-1112 316,666 NET	10.73
700 0 010 515 71	SOEBBING RUSSELL-ROBIN * 233 CALLE AMOROSA, CAMARILLO CA 037 VACANT RESID OVER 5 ACRES		10.00
700 0 010 520 71	MANSDORF FAMILY TRUST * 811 ALTA DR, BEVERLY HILLS CA 3:7 UNDEVELOPED LAND	7ANE-DACAC	39.42
700 0 010 530 71	GRAY RICHARD W * P O BOX 5210, SANTA MONICA CA 337 PRVATE ROADS/WALKWAYS	8/08/77 4916/086 LND 90405 USE-4000 ZONE-RASAC	12000
700 0 010 540 71	GRAY RICHARD W	8/08/77 4916/086 LND 90405 USE=4000 ZONE=RASAC	13040
700 0 010 550 71	CLARK RICHARD W-KAREN W	6/26/85 850067450 323,617 LND 91505 329,460 IMP USE-1112 653,077 NET ZONE-RASAC 6,516.06 /89	22.88
700 9 310 560 710	MOUNTAINS REC & CONS AUTHRTY * 107 S BROADWAY RM 7117, LOS ANGELES CA 37	2/02/88 880013526 LND 90012 USE-6717 ZONE-RASAC	17.11

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425	ROOMS BDRMS BATHS	
425	ROOMS BDRMS BATHS	
42.5	ROOMS BDRMS BATHS	
4 2 5	ROOMS BDRMS BATHS	
25/2/5	ROOMS BDRMS BATHS	
5 7 5 7 5	ROOMS BDRMS BATHS	
535	ROOMS BDRMS BATHS	
	ROOMS BORMS BATHS	
	ROOMS BORMS BATHS	

IKET.	- REAL ESTATE IN	- REAL ESTATE INFORMATION SERVICES -			
PARCEL LIST	VENTURA		PAGE 21,810 ==		
700 0 010 TRA	ADDRESS (*=MAIL_#=PROP_LOU_===SAME)	DOCUMENT DATE / NO. ASSESSED ZIP SALE DATE / AMOUNT VALUES /TAXES	LOT SIZE IMP SIZE		
700 0 010 445 71037	MC LAUGHLIN DAVID A-DONNA L	/TAXES 1/29/76 4530/938 41,431 LND 91040 01/76 32,000 S 410.82 /89 USE-9100 ZONE-RASAC	5.00		
700 0 010 455 71037	JACKSON FRED L-GRACE M & KEITH T = 10950 PACIFIC VIEW RD, MALIBU CA LOT 3, REF: 011PM 041 SFR - 5 ACRES OR LARGER	2/17/83 830016386 44,321 LND 90265 135,542 IMP USE-1112 7,000-H0 ZONE-RA5AC 172,863 NET PHN-(213) 457-7:43 1,729,48 /89	5.00		
700 0 010 475 71037	RINALDI NEAL A P O BOX 83368, LOS ANGELES CA # 9351 DEER CRK RD, MALIBU	1/15/76 4525-2-4 80,882 LND 98045 172,515 IMP USE-1112 253,397 NET	34.94		
700 0 010 490 71037	MANSDORF NORMAN, ETAL GRAY RICHARD ± 811 N ALTA DR, BEVERLY HILLS CA UNDEVELOPED LAND	7/13/88 880098343 330,266 LND 07/85 120,000 F 3,274.82 /89 90210 USE-9100 ZONE-R/5AC	132.23		
700 0 010 505 71037	JEYNSON RICHARD * P O BOX 25057, LOS ANGELES CA # 10477 PACIFIC VW RD, MALIBU SFR - 5 ACRES OR LARGER	10/17/86 860147347 146,446 LND 90025 10/86 335,000 S 177,220 IMP LOAN- 180,000 D 7,000-H0 USE-1112 316,666 NET ZONE-RASAC 3,162.94 /89	10.73		
700 0 010 515 71037	SOEBBING RUSSELL-ROBIN ± 233 CALLE AMOROSA, CAMARILLO CA VACANT RESID OVER 5 ACRES	1/17/89 890006495 135,150 LND 93010 01/89 133,000 s 1,353.24 /89 LOAN- 92,750 D USE-1012	10.00		
700 0 010 520	MANSDORF FAMILY TRUST * 811 ALTA DR. BEVERLY HILLS CA UNDEVELOPED LAND	10/08/88 880164085 100,506 LND 90210 996.58 /89 USE-9100 7085046			
700 0 010 530 71037-	GRAY RICHARD W * P O BOX 5210, SANTA MONICA CA PRVATE ROADS/WALKWAYS	8/08/77 4916/086 LND 90405 USE-4000	12000		
	GRAY RICHARD W * P O BOX 5210, SANTA MONICA CA PRVATE ROADS/WALKWAYS	8/08/77 4916/086 LND 90405 USE-4000 70NF-RASAC	13040		
700 0 010 550 71037	CLARK RICHARD W-KAREN W ± ATTN PATTY HALL 30, 3003 W OLIVE, BURBANK # 10124 PACIFIC VW RO, MALIBU SFR - 5 ACRES OR LARGER	CA 91505 USE-1112 653,077 NET ZONE-RASAC 6,516.06 /89	22.88		
700 0 010 566 71037	* 107 S BROADWAY RM 7117 LOS ANGELES CA	Z/02/88 880013526 LND 90012 USE-6717 ZONE-RASAC	17_11		

9663	1127	- REAL ESTATE INFOR	MATION	SERVICES -		1-800-527-966.
- ±÷	* PARCEL LIST	VENTURA	1990-	-91		PAGE 21,808
	700 0 000 019 OWNER ADDRE	SS (*-MAIL #-PROP LOC, =-SAME) RTY DESCRIPTION	ZIP	DOCUMENT DATE / NO. SALE DATE / AMOUNT	ASSESSED VALUES /TAXES	LOT SIZE IMP SIZE
COMS DRMS ATHS	1	ATER CO NCE BL, TORRANCE CA ATION COMPANIES			LND 12,686 T/F 2,980 B/P 15,666 NET 182.78 /89	
OOMS ORMS ATHS	700 0 010 G40 HIPSH HELEN P			9/30/85 850108020	10,654 LND 105.64 /89	20.00
OOMS DRMS	700 0 010 050 KIM YOUNGHEE	DING CO LTD DR, BEVERLY HILLS CA LAND		7/30/86 860099725	127,344 LND 1,262.70 /89	40.00
ATHS	700 0 010 060 UNITED STATES	OF AMERICA	94102	4/21/86 860046136	LND	40.00
DOMS DRMS ATHS	700 0 010 070 CREUTZ MAY E, * 11661 SAN 71037 UNDEVELOPED	VICENTE BL #206, LOS ANGELES CA	90049	0/16/77 49/6/723	1,319 LND 13,08 /89	2.00
OOMS DRMS ATHS	700 0 010 085 CALIFORNIA ST * 1416 NINTH 71012	ATE OF DEPT OF PARKS & RECREATION ST, SACRAMENTO CA	95814	1/30/70 3616/444 USE-7612	LND	20.29
OOMS DRMS ATHS		RICK DO TR, HACIENDA HEIGHTS CA LAND	91745		50,226 LND 498.02 /89	40.00
 00 m S	MOD O DAG AAR MANABARE EANT	LY TRUST R, BEVERLY HILLS CA LAND	90210	10/00/00 0004//505	66,477 LND 659.16 /89	40.00
DRMS ATHS	71037 UNDEVELOPED	MI TR APT U-8, CHARLOTTE HARBOR FL LAND		USE-9100	26,645 LND 264.20 /89	20.12
DOMS DRMS ATHS	▲ 700 0 010 240 MANSDORF FAMI	R, BEVERLY HILLS CA	90210	10/08/88 880164085 USE-9100 ZONE-RASAC	94,667 LND 938.68 /89	37,90
FOMS FRMS FTHS	700 0 010 2SS DELLAGATTA FA * 29230 SEAL 71037 UNDEVELOPED	ION PL. MALIBU CA		8/19/88 880119871 08/88 40,000 F LOAN- 28,400 D USE-9100 ZONE-RASAC	50,226 LND 498.02 /89	38.83

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